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Stuart Heinritz to Appear at the Fourth Annual Procurement Conference

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DAYTON, O. -- A highlight of the forthcoming fourth annual Procurement Conference here Oct. 7 and 8 will be the appearance on the program of Stuart Heinritz, former editor of Purchasing.

Stu has been spending several months in Japan taking a look at industry there and conducting purchasing seminars for the U.S. International Cooperation Administration and the Japanese Productivity Center.

"The Universal Language of Purchasing" is the topic Stu has chosen for the conference. He will develop principles for effective procurement based on observations in Japan and in Europe, where he has also travelled extensively.

The annual conference, sponsored jointly by the Dayton Association of Purchasing Agents and the University of Dayton, will also feature Howard Lewis, well-known procurement specialist. Dr. Lewis has directed each of the past three successful purchasing management seminars.

Topics to be discussed during the Friday and Saturday program include "Are You a Buyer or a Materials Manager?" "Productive and Economical Methods and Procedures," "Purchasing for Small Enterprises," "Source Selection, Vendor Rating, and Vendor Services," "Procurement Cost Reduction" and "Tools for Value Analysis."

The University's extensive data processing facility also figures in the conference. John Nolting of the facility's business staff will discuss "Methods Economics through Data Processing" and conduct a tour through the center.

Programs and registration forms are available from the Community Service Center, University of Dayton, Dayton 9, Ohio.